Niagara County Industrial Development Agency

6311 Inducon Corporate Dr. - Sanborn, New York 14132 (716) 278-8760 Fax (716) 278-8769

Application for Assistance

Please answer all questions on the Niagara County Industrial Development Agency Application and Environmental Assessment Form. Information submitted as part of this application will not be made public prior to the passage of an Official Action Resolution by the Agency. After such action, this information may be subject to disclosure under the New York State Freedom of Information Act.

	nation may be subject to disclosure un		te Freedom of Information Act.
Prior Indus	to application submission, this projectrial Development Agency and assigne	t was reviewed with <u>L</u> d Project Number	_awrence Witul of the Niagara County
I. Co	ompany Data		
Α.	Company Name: 1093 Group, L Address: 295 Main Street,	LC Suite 210, Buffalo,	NY 14203
	Telephone: 716-854-0060 Email: pmg@ellicottdevelopme IRS Identification No.: 05-06157	nt.com V	fax: 716-852-2829 Vebsite: ellicottdevelopment.com
	Company official completing this company:	application and auth	norized to respond on behalf of the
	Name: William A. Paladino		Title: Manager
В.	Company Owners, Officers, Direct and other principal business affiliation		ist name and home address, title
	William A. Paladino Manager 295 Main Street, Suite 210 Buffalo, NY 14203	Santa Croce Gr Member (100% 295 Main Street Buffalo, NY 142) , Suite 210
C.	Legal Counsel: Joseph Cavan Address: 295 Main Street, Ste 2 Telephone: 716-854-0060 Fax: Email: jrc1015@aol.com	10, Buffalo, NY 142 716-852-2829	03
D.	Accountant (Firm): Address: Fax: Email:		

E.	Principal Bank of Account:
F.	Type of Business
G.	Is Company authorized to do business in New York State? Yes⊠ No□
Н.	Principal Stockholders with 5% or more of stock outstanding in the company:
	Name Santa Croce Group, LLC Santa Croce Group, LLC Buffalo, NY 14203 **Of Holding 100% 100%
I.	List subsidiary, associate, and/or affiliated companies of applicant. Affilialtes: 10 Ellicott Square Court Corp.; Santa Croce Group, LLC
J.	Is the Company or management of the Company now a plaintiff or a defendant in any civil or criminal litigation? Yes No⊠
	Has any person listed above ever been convicted of a criminal offense (other than a minor traffic violation)? Yes No
	Has any person listed above or any concern with whom such person has been connected ever been in receivership or been adjudicated a bankrupt? Yes No ✓
	answer to any of the above questions is yes, please, furnish details in a separate hment.
Κ.	Identify the assistance being requested of the Agency:
	(1) Bond financing for new project; estimated amount (2) Bond/project refinancing; estimated amount (3) Lease/sale back (4) Assignment of lease
	(5) ⊠ Exemption from Sales Tax; estimated benefit \$200,000 (6) ⊠ Exemption from Mortgage Tax; estimated benefit \$70,000 (7) ⊠ Exemption from Real Property Tax; estimated benefit \$TBD
	If you have selected (5), (6) or (7), indicate whether you are seeking a deviation from the Agency's uniform tax exemption policy: Yes : No . If the answer is yes, please furnish details in a separate attachment. Approximately 37% of the space will be occupied by not-for-profit organizations, including Planned Parenthood (23.36%) and WNY Independent Living (13.39%).
	(8) Other (please furnish details in a separate attachment)

II. Business Data

A.	Company	Background

- Describe when and where was the company established?
 Company established in July 2004 in Buffalo, New York.
- 2. Describe the type of business Real estate developer.
- 3. Description of Present Facilities:

Lot size: 119,381 square feet Number of buildings: One (1)

Square footage of facilities: 42,200

☐ Owns OR ☐ Rents present facilities

4. What is the present employment of the company?

Full Time: # Part Time _____

Estimated annual payroll: \$____

5. Approximate annual sales: \$_____

- 6. Describe primary markets. Owns and develops commercial real estate throughout NYS.
- 7. Provide a brief description of the company and its history.

 Company was formed in July 2004. It owns and develops real estate throughout NYS. It currently owns over \$40 million of commercial real estate.
- B. Provide types of business activity and approximate square feet of each for company's present facility:

	Square Feet
Manufacturing/Processing	
Warehousing	
Research & Development	
Commercial	
Retail* - Rite Aid and Rent-a-Center	17,873
Office - Planned Parenthood, WNY Independent Living	10,383
Other (specify)	· · · · · · · · · · · · · · · · · · ·

*A retail business activity shall mean (i) sales by a registered vendor under article twenty-eight of the New York tax law primarily engaged in the retail sale of tangible personal property, as defined in subparagraph (i) of paragraph four of subdivision (b) of section eleven hundred one of the tax law; or (ii) sales of a service to such customers.

 C_{\cdot} Describe principal goods, products and/or services of the company:

Company develops and leases real estate. Good and services provided at property by tenants will include consumer goods, pharmacy, medical and clinical treatment, exams and counseling and community services to the disabled.

III. Project Data

Α.	Location	of Pro	posed	Project:
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1. Physical Address of proposed Project Site:

Address:

722-750 Portage Road

City, Town, Village: Niagara Falls

County:

Niagara Falls

2. New York State Empire Zone Tax Incentives.

> In addition to financial incentives that the Niagara County Industrial Development Agency can provide with respect to the proposed Project, the Project may also be eligible for New York State tax benefits (sales tax, income tax, and real property tax benefits and credits) under the New York State Empire Zone Program. Empire Zone tax benefits can be utilized concurrently with Niagara County Industrial Development Agency benefits and incentives.

Is the proposed Project Site located in an Empire Zone?

Yes	⊠ No	Unsure

3. New York State Brownfield Cleanup Program Tax Incentives

New York State provides for significant refundable New York State tax credits with respect to cleanup and construction (buildings and equipment) costs, real property tax expenses, and insurance costs related to remediating and developing a Brownfield/contaminated property. In addition, New York State provides for a release of liability with respect to such contamination located in, on or

emanating from the Brownfield Site. New York State Brownfield Cleanup Program tax credits can be utilized concurrently with Niagara County Industrial Development Agency benefits and incentives.

Under the New York Brownfield Cleanup Program, a Brownfield or a Brownfield Site is any real property, the redevelopment or reuse of which may be complicated by the presence or potential presence of a hazardous waste, petroleum, pollutant, or contaminant (collectively, "contaminants").

	Comunin	<u>лно).</u>				
			cated on a site where the complicating the deve			
	☐ Yes	⊠ No	Unsure			
			Assessment been prepar roposed Project Site?	red or will one be		
	⊠ Yes	□No	Unsure			
	proposed Projec	t Site that indi	ssments been undertake cate the known or susp plicate the site's develo	ected presence of		
	Yes	⊠ No	Unsure			
Exis	ting Project Faciliti	es:				
1.	Parcel Size:	1.7 Acres	OR ft. x ft.			
2.	Are there existing	there existing buildings on the Project site? Yes No.				
	briefly ide	ntify each exis	er of buildings on the sitting building and indicated existing building:	e: One (1). Also, pleas te the approximate siz		
		Description		Size		
	Strip Plaz	a 		42,200		
		isting buildings of present buil	in operation? Yes⊠; dings:	No. If yes, describ		

		Building	Use	
		Strip Plaza	Reta	il and office space
	С.	Are the existing buildings abandoned? Yes⊠ No⊡. square feet will be demolish	If :	oned? Yes No. About to be yes, describe: Approximately 28,600
	d.	Attach photograph of present	buildi	ngs. (See attached)
3.	Identify	present landowner. Haebei	rle As	sociates
4.	Present	zoning of site: C-1 (C-	omme	ercial)
		rc any variances or special per Yes⊡ No⊠.	mits a	iffecting the Project site?
	If yes, I N /A	ist below and attach copies of	all su	ch variances or special permits.
5.	Provide (See att	Tax Map (section/block/lot) : sached)	numbe	er(s): 144.18-1-5.1
6.		rent assessed value: rent annual property tax payme	ent:	\$1,049,400 \$64,838
7.	Identify Niagar a	school district pertaining to P Falls	ropos	ed Project location:
Prop	osed Proj	ect Facility and Equipment		
1.		rt of the Project consist of the or buildings? Yes⊠ No∏.	acqui	sition or construction of a new
		ndicate number and size of new foot single-story building.	v build	dings: Construction of 14,673
2.		rt of the Project consist of add s located on the Project site?		and/or renovations to existing No□.

2.

C.

If yes, indicate the buildings to be expanded or renovated, the size of any expansions and the nature of expansion and/or renovation: **Renovation of 13,583 square feet of existing space.**

- 4. Describe the principal uses to be made by the Company of the building or buildings to be acquired, constructed or expanded: **Office and retail space.**
- 5.. Will machinery and equipment be acquired and installed?

New:	☐ No	⊠Yes	Type: HVAC	and mechanic	al systems,
racking,	shelving,	coolers and	refrigerators, and	point of sales a	and computer
systems.					

Used: ⊠ No ☐ Yes Type:

Describe the principal uses to be made by the Company of the Equipment to be acquired or installed: Normal HVAC and mechanical systems, racking, shelving, coolers and refrigerators, and point of sales and computer systems.

- 6. Project Use
 - a. What are the principal products to be produced at the Project? N/A
- 6. Project Use
 - b. What are the principal activities to be conducted at the Project?

	%		%
Warehousing		Manufacturing	
Processing		Pollution control	
Office	37.00	Research & Development	
Retail*	63.00	Commercial	
Recreational		Other:	

- * A retail business activity shall mean (i) sales by a registered vendor under article twenty-eight of the New York tax law primarily engaged in the retail sale of tangible personal property, as defined in subparagraph (i) of paragraph four of subdivision (b) of section eleven hundred one of the tax law; or (ii) sales of a service to such customers.
 - c. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes No.

If yes, please see Addendum A attached hereto.

	d.	facil "Pro	ity of the Company or	e Project result in the removal of a plant or another proposed occupant of the Project (a one area of the State of New York to another k? Yes No
		If yes	s, please explain:	
	e.	more		Project result in the abandonment of one or the Company located in the State of New
		If yes	s, please provide detail:	
	i.		answer to either questi f the following apply to	on (d) or question (e) is yes, indicate whether the Project:
		(1)		nably necessary to preserve the competitive any or such Project Occupant in its industry?
			If yes, please provide	detail:
		(2)	such Project Occupan	ably necessary to discourage the Company or not from removing such other plant or facility the State of New York? Yes No
			If yes, please provide	detail:
6.	Is this a	ı singl	e phase or multi-phase p	project? Single Multi
	Phase I	Activ	ities:	
	Phase I	l Activ	rities:	
	Phase II	II Acti	vities:	
T 14'1'4'				
Utiliti	es and se	rvices	presently serving site. P	Provide name of utility provider.
	Gas:		ational Fuel Gas	Size:
			ational Grid	Power:
	Wate		ity - Niagara Falls	Size:
	Sewe		ity Niagara Falls	Size:
	Othe	r (spec	erfy):	

D.

1. 2. 3.	Start date: acquisition or Completion of project fa Project occupancy – star		October 2008 December 2009 On-going; Occupancy by Rite Aid in December 2009
	ve any contracts or purchases ject? \text{\backsquare} No \text{\tex{\tex		d/or executed toward the
If y	es, please provide detail:		
	rchase Contract to acquire (t costs.	the property; engineering	reports, plans and other
Has	any work toward the comple	etion of the project been ini	tiated? No XYes,
If y	es, please provide detail: Eng	gineering, planning, design	n and legal work.
	I the project require any gove uirements)? If yes, please pro	ovide the following details:	
Sit	Action e Plan approval	Issuing Agenc	Date of Issuance May 28, 2008
-		Tranning Board	may 20, 2000
		Training Board	
Incl atta Doe	ude any site plans, drawings oched) s the Company intend to lease e) of the Project? Yes (\subsections); Noting or proposed tenant or sub-	or blueprints that have been e or sublease more than 109	developed. (Site Plan % (by area or fair market e the following for each
Incl atta Doc valu exis Subl Pres	ude any site plans, drawings oched) s the Company intend to lease e) of the Project? Yes (\square); No	or blueprints that have been e or sublease more than 109	developed. (Site Plan % (by area or fair market e the following for each
Incl atta Doc valu exis Subl Pres Add	ude any site plans, drawings oched) s the Company intend to lease e) of the Project? Yes\(\sigma\); Noting or proposed tenant or subsessee name: ent Address:	or blueprints that have been e or sublease more than 109	developed. (Site Plan % (by area or fair market e the following for each
Incl atta Doc valu exis Subl Pres Add Emp	ude any site plans, drawings oched) s the Company intend to lease e) of the Project? Yes\(\sigma\); Noting or proposed tenant or subsessee name: ent Address: ress: loyer's ID No.:	or blueprints that have been e or sublease more than 109. If yes, please complet be been ant: (See Schedule B a	developed. (Site Plan % (by area or fair market e the following for each ttached)
Incl atta Doc valuexis Subl Pres Add Emp	ude any site plans, drawings oched) s the Company intend to lease e) of the Project? Yes\(\sigma\); Noting or proposed tenant or subsessee name: ent Address: ress: loyer's ID No.: essee is: \(\sigma\) Corporation	or blueprints that have been e or sublease more than 109 o	developed. (Site Plan % (by area or fair market e the following for each ttached)

	Use of Project intended by Subjessee:
	Date of lease or sublease to Sublessee:
	Term of lease or sublease to Sublessee:
	Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project? Yes No.
	If yes, please provide on a separate attachment: (a) details, and (b) the answers to questions III(D)(6)(c) through (f) with respect to each such sublessee.
	K. Describe the reasons why this project is necessary and what effect it will have or your company:
IV.	Employment Impact
A)	Will Niagara County contractors and / or sub contractors be utilized for the construction project? Yes⊠ No□.
B)	What is the estimated number of construction jobs to be created at the project site from Niagara County: 80% Eric County 20% Other Areas 0%,
~')	Indicate below the number of people presently appleaded at the Project cite and the

C)	Indicate below the number of people presently employed at the Project site and the
	number that will be employed at the Project site at end of the first and second years after
	the Project has been completed (Do not include construction workers). Also indicate
	below the number of workers employed at the Project site representing newly created
	positions as opposed to positions relocated from other project sites of the applicant.
-	

	TYPE OF EMI	PLOYMENT		
	PROFESSIONAL	SKILLED		
	OR	OR SEMI-		
	MANAGERIAL	SKILLED	UNSKILLED	TOTALS
Present Full Time	8	20		28
Present Part Time	2		30	32
Present Seasonal				
First Year Full Time	8	20		28
First Year Part Time	2		30	32
First Year Seasonal				
Second Year Full Time	8	20		28
Second Year Part Time	2		30	32
Second Year Seasonal				

V. Project Cost Data

A. Give breakdown of project costs:

Land	\$
Buildings: Acquisition	\$2,950,000
Renovation	\$ 450,000
New Construction	\$1,700,000
Demolition	\$ 245,000
Utilities and Road	\$ 80,000
Site work and preparation	\$1,150,000
Acquisition of machinery & equipment	\$ 60,000
Installation	\$ 10,000
Architectural and engineering fees	\$ 125,000
Legal fees	\$ 40,000
Interest during construction	\$ 325,000
Other	\$1,500,000
TOTAL	\$8,635,000

Have any of these expenditures been incurred to date? No	Yes If yes, identify:
Architectural and engineering fees, legal fees, surveying.	

B. Summary of Financing

Total Project Costs	\$8,635,000
Amount of Bond or Leaseback financing	\$
Amount of Conventional financing	\$6,500,000
Equity	\$2,135,000

C.	Will any part of the project be financed with funds of the company? No	⊠Yes, If
	yes, please provide detail:	

Item	\$

D. Will other forms of government financing be used to undertake the project: No Yes If yes, please provide detail:

Program	Amount	Status

E. Have financial institutions or potential bond purchasers bee	en approached?	□No	∑Yes
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If yes, please provide detail: **Tentative commitment from**Bank for construction and permanent financing for the project. List capital expenditures of the company: Past 3 years Next 3 years Real Property \$ \$ Buildings \$ \$ \$ \$ Equipment Financial and Feasibility Data Describe the need or demand for the product or services to be provided as a result of the project: Leases in place from Rite Aid, Rent-a-Center, Planned Parenthood of the WNY, Inc. and The WNY Independent Living Project, Inc. Has the company utilized bond financing before? No Yes. If yes, describe when, where and amount: Provide any marketing, economic and/or feasibility studies that have been developed, particularly for tourist destination facilities. The following information will be required by the Agency and returned once an action of the Agency has been taken: 1. Financial statements for the last three (3) years: 2. Projections for the next three (3) years including Balance Sheets, Profit and Loss Statements, Cash Flow Statements by quarters, etc. VII. Financial Assistance Expected From The Agency Tax Benefits. е

Α.

F.

VI.

Α.

Β.

C.

D.

1.	Is the applicant requesting any real property tax exemption in connection with the Project that would not be available to a project that did not involve the Agency? Yes No
	If yes, is the real property tax exemption being sought consistent with the Agency's Uniform Tax Exemption Policy? Yes No
2.	Is the applicant expecting that the financing of the Project will be secured by one or more mortgages? Yes No
	If yes, what is the approximate amount of financing to be secured by mortgages?

\$6,500,000

3. Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes No.

If yes, what is the approximate amount of purchases, which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? \$2,500,000.

- 4. What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of each exemption.
 - a. N.Y.S. Sales and Compensating Use Taxes: \$200,000
 - b. Mortgage Recording Taxes: \$65,000
 - c. Real Property Tax Exemptions: \$TBD
 - d. Other (please specify):
- Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's Uniform Tax-exemption Policy?

 Yes No.

If yes, please explain how the request of the applicant differs from the Agency's Uniform Tax-Exemption Policy: Approximately 37% of space in project will be leased to not-for-profit organizations, including Planned Parenthood (23.36%) and The WNY Independent Living Project (13.39%). Applicant is requesting custom PILOT with respect to space leased to not-for-profit organizations.

VIII. Representations By The Applicant

The applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings</u>. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.

- C. <u>Annual Sales Tax Filings</u>: In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
- D. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- Absence of Conflicts of Interest: The applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: **NONE**

CERTIFICATION

(to be executed by the principal of the applicant and acknowledged by a notary public)

- I. William A. Paladino deposes and says that he/she is the Manager of 1093 Group, LLC named in the attached Application (the "Applicant"); that he/she has read the foregoing Application and knows the contents thereof, and that the same is true to his/her knowledge.
- II. The grounds for deponent's belief relative to all matters in the Application which are not stated upon his/her own personal knowledge, are investigations which deponent has caused to be made concerning the subject matter of the Application, as well as information acquired by deponent in the course of his/her duties as an officer of and from the books and papers of said corporation or other entity.
- Ш. As an officer of the Applicant deponent acknowledges and agrees that the Applicant shall be and is responsible for all costs incurred by the Agency and all legal counsel for the Agency, including its general counsel and/or bond/transaction counsel, whether or not the Application, the proposed project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the proposed project described herein and (C) any further action taken by the Agency with respect to the proposed project; including without limiting the generality of the foregoing, all causes of action and attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing.
- IV. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel, the same to be paid at the times indicated:
 - (a) The sum of \$1,000.00 as a non-refundable processing fee, plus the sum of _____ if Agency assistance in retaining professionals is requested, to be paid upon submission of the Application:
 - (b) Unless otherwise agreed to by the Agency, an amount equal to _____ of the total project costs to be paid at transaction closing:
 - (c) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive

a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project; with all such charges to be paid by the applicant at the closing.

- V. By executing and submitting this Application, and in the event the closing does not occur, the Applicant further covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel:
 - (a) If the Applicant fails to conclude or consummate the necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, the Applicant shall pay to the Agency, its agents, or assigns, upon presentation of an invoice, a sum of one and one quarter percent (1.25%) of (i) the amount of bond financing requested; or (ii) the amount on which the financial assistance for the proposed project was determined, and upon presentation of an invoice, all actual costs involved with respect to the Application, including but not necessarily limited to fees of the Agency's general counsel and/or the Agency's bond/transaction counsel; or
 - (b) If the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback transaction, then upon presentation of an invoice, all actual costs involved with respect to the Application, up to that date and time, incurred by the Agency including but not necessarily limited to fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- VI. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed in Sections IV and V are obligations that are not dependent on final documentation of the transaction contemplated by this Application.
- VI. The cost incurred by the Agency and paid by the Applicant, including bond/transaction counsel fees and the Agency's general counsel's fees and the processing fees, may be considered as a costs of the project and included in the financing of costs of the proposed project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- VI. The Applicant is aware and acknowledges that according to the New York Public Officer's Law, Article 6, Freedom of Information, the public has the right to request information about the project and the Applicant, and that in accordance with Public Officer's Law Article 7, all meetings of the Agency are open to the public.

The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application and, if applicable, made in Addendum A, when acting hereon and hereby represents that the statements made herein and therein do not contain any untrue statement of a material fact

and do not omit to state a material fact necessary to make the statements contained herein or therein not misleading.

1093 GROUP, LLC

WILLIAM A. PALADINO,

Manager

NOTARY

Sworn to before me this 10 day of 1

CAPLETTE CULLO

QUALIFIED IN ERIE COUNTY 0/0

ADDENDUM A

Niagara County Industrial Development Agency Application for Assistance

Retail Project Certification

The undersigned, hereby certifies the following:

- 1. An application for financial assistance from the Niagara County Industrial Development Agency (the "Agency") has been submitted by 1093 Group, LLC, (the "Applicant") with respect to a certain Project, as described in the Application for Assistance. (the "Application") to which this Addendum is heretofore attached.
- 2. The Applicant, by its undersigned Authorized Representative, understands and agrees that Section 862 of the New York General Municipal Law provides for a prohibition on the types of projects that can benefit from the assistance of an Industrial Development Agency with respect to a project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost. The Applicant, by its undersigned Authorized Representative, understands and acknowledges the following:
- a. <u>Less than One-third Project costs</u>. Financial assistance of the agency may be provided in respect of any project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute less than one-third of the total project cost.
- b. <u>Destination project</u>. Financial assistance may be provided to a project that is a tourism destination project (defined as a location or facility which is likely to attract a significant number of visitors from outside the economic development region as defined under New York economic development law, in which the project is located) even if the project or facilities that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost.
- c. <u>Not-for-profit operations</u>. Financial assistance may be provided to a project that is operated by not-for-profit corporation even if the project or facilities that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost.
- d. Retaining jobs within the state. Financial assistance may be provided to a project where facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain such goods or services constitute more than one-third of the total project cost, where the project occupant would, but for the assistance provided by the agency, locate the related jobs outside the state.
- e. Unique services. Financial assistance may be provided to a project where facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain such goods or services constitute more than one-third of the total project cost where the predominant purpose of the project would be to make available goods or services which would not, but for the project, be reasonably accessible to the residents of the city, town, or village within which the proposed project would be located because of a lack of reasonably accessible retail trade facilities offering such goods or services.

- f. Highly distressed area. Financial assistance may be provided to a project where facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain such goods or services constitute more than one-third of the total project cost, where the project is located in a highly distressed area. A "Highly distressed area" shall mean (a) a census tract or tracts or block numbering areas or areas or such census tract or block numbering area contiguous thereto which, according to the most recent census data available, has (i) a poverty rate of at least twenty percent for the year to which the data relates or at least twenty percent of households receiving public assistance; and (ii) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates; or (b) a city, town, village or county within a city with a population of one million or more for which: (i) the ratio of the full value property wealth, as determined by the comptroller for the year nineteen hundred ninety. per resident to the statewide average full value property wealth per resident; and (ii) the ratio of the income per resident: as shown in the nineteen hundred ninety census to the statewide average income per resident; are each fifty-five percent or less of the statewide average: or (c) an area which was designated an Empire Zone.
- 3. The Applicant, by its undersigned Authorized Representative, understands and agrees that projects authorized pursuant to Section 2(d).(e), and (f), above, shall not be approved unless the Agency shall find, after the public hearing required by New York General Municipal Law, that undertaking the Project will serve the public purposes of the New York General Municipal Law by preserving permanent, private sector jobs or increasing the overall number of permanent, private sector jobs in the state. Where the Agency makes such a finding, prior to providing financial assistance to the Project by the Agency, the chief executive officer of the municipality for whose benefit the agency was created shall confirm the proposed action of the agency.
- 4. The Applicant, by its undersigned Authorized Representative, hereby represents that the project as described in the Application meets the following retail sale exceptions, as noted below and as described in Section 2, above. and further, acknowledges and understand that the approval of the chief executive officer of the municipality for whose benefit the agency was created may be necessary in order for the Agency to provide financial assistance to the Project: ☐ Less than one-third project costs☐ Destination Project☐ Unique Services☐ Highly distressed area Retaining jobs within the state
- 5. The Applicant, by its undersigned Authorized Representative, hereby acknowledges that it has provided the Agency, as described on Schedule A attached hereto, with the appropriate project costs, market study, business plan, and census tract data, as appropriate, to support the conclusions with respect to the retail exception(s) as represented above in Section 4.

The Applicant, by its undersigned Authorized Representative has read the foregoing and knows the contents thereof and that the same is true to the Applicant's knowledge.

Applicant:

By:

Name:

Title:

Manager

Date:

9/10/08

Schedule A

1. What percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project? 90% including services and goods provided by Rite Aid, Planned Parenthood and Rent-A-Center.
2. If the answer to the prior question is more than 33.33%, indicate whether any of the following apply to the Project:
(a) Will the Project be operated by a not-for-profit corporation?
Yes⊠; No[If yes, please explain: Approximately 37% of the project will be occupied by not-for-profit organizations, including Planned Parenthood of the WNY, Inc. (23.36%) and The WNY Independent Living Project, Inc. (13.39%)
(b) Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located?
Yes□: No⊠. If yes, please explain:
(c) Would the Project occupant, but for the contemplated financial assistance from the Agency, locate the related jobs outside the State of New York?
Yes□; No⊠. If yes, please explain:
(d) Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonable accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services?
Yes: No. If yes, please provide detail: Both Planned Parent and WNY Independent Living need expansion space.
(e) Will the Project be located in one of the following: (i) an area designed as an Empire Zone pursuant to Article 18-B of the General Municipal Law; or (ii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (a) a poverty rate of at least 20% for the year in which the data relates, or (b) at least 20% of households receiving public assistance, and (c) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates?
Yes Z; No . If yes, please explain: Property is currently located in renewal community (distressed area) as defined by census tract. Project will be included in Empire Zone.
(f) If the answers to any of subdivisions (a) through (e) of question (2) is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York?
Yes No If yes, please explain: Project will provide expansion space for Planned Parenthood and WNY Independent Living allowing companies to operate more efficiently, provide additional services and

accommodate future growth.

SCHEDULE B SCHEDULE OF TENANTS AT HAEBERLE PLAZA

Sublessee name: Present Address: Address: Employer's ID No.:	742 Portage	New York Inc. Road ls, NY 14301	
Sublessee is: 🛭 Corp	ooration	Partnership	Sole Proprietorship
Relationship to Comp	oany: None	2	
Percentage of Project	to be leased of	or subleased: 51.9	3%
Use of Project intende	ed by Subless	ee: Retail and pharma	cy sales
Date of lease or suble	ase to Subless	see: TBD	
Term of lease or suble	ease to Subles	ssee: 20 years	
Will any portion of th sales of goods or serv Yes⊠ No□	•	•	primarily used in making retail sit the Project?
Sublessee name: Present Address: Address: Employer's ID No.:	Rent-a-Cent 744 Portage I Niagara Falls	Road	
Sublessee is: Corp	oration	Partnership	Sole Proprietorship
Relationship to Compa	any: None		
Percentage of Project t	to be leased or	r subleased: 11.33	3%
Use of Project intende	d by Sublesse	e: Retail sales	
Date of lease or sublea	ise to Subless	ee: April 15, 2004	
Term of lease or suble	ase to Subless	sec: 5 years with one (1) 5-year renewal option
Will any portion of the sales of goods or service Yes⊠ No	•	-	orimarily used in making retail sit the Project?

Sublessee name: Present Address: Address: Employer's ID No.:	Planned Pa 2697 Main S Buffalo, NY		ern New York, Inc.
Sublessee is: 🛛 Corp	oration	Partnership	Sole Proprietorship
Relationship to Comp	any: None	3	
Percentage of Project	to be leased o	or subleased: 23.36	5%
Use of Project intende	d by Subless	ee: Medical office, clir	nic and counseling
Date of lease or sublea	ase to Subless	see: TBD	
Term of lease or suble	ase to Subles	ssee: 10 years with two	(2) 5-year renewal options
		d by this sublessee be p ners who personally vis	orimarily used in making retail sit the Project?
Present Address:	The WNY II 3108 Main S Buffalo, NY		roject, Inc.
Sublessee is: 🛛 Corpo	oration	Partnership	Sole Proprietorship
Relationship to Compa	nny: None		
Percentage of Project t	o be leased or	r subleased: 13.39	0/0
Use of Project intended	I by Sublesse	e: Office, administrati	ve and counseling space.
Date of lease or sublea	se to Subless	ee: TBD	
Term of lease or sublea	ise to Subless	see: 10 years with one	(1) 5-year renewal option
Will any portion of the sales of goods or service Yes⊠ No□.	•	-	rimarily used in making retail it the Project?